

Ivy Wong Flores, CAIA

Institutional Business Development

Ivy is responsible for business development for Nuveen's Institutional Advisory Services team, based in the Los Angeles office with a focus on corporations, endowments, foundations and healthcare entities in the western U.S. region.

Ivy has over 16 years of institutional sales and client management experience, most recently as a senior investment director responsible for west coast sales and consultant relations at Legal & General (LGIMA). Prior to that, she spent 12 years at Western Asset Management Company in various client service and sales roles.

Ivy graduated with a B.S. in Business Administration from University of California at Riverside and an M.B.A. from Claremont Graduate University, Peter F. Drucker School of Management. She holds FINRA series 7 registration and the CAIA designation.