ARGA
Investment Management, LP

Opportunity in Client Relations
ARGA Investment Management, LP

We seek an experienced professional to join our client relations team targeting North American institutional investors including pension plans, endowments, foundations, and financial institutions.

You are passionate about building relationships with senior client investment professionals and prospective clients. You well comprehend and communicate our differentiated investment approach. Your ability to add value to the client sets you apart. You readily identify appropriate institutional prospects and assess the fit of their investment goals with our strategies. You are persistent in follow up. You enjoy meeting with prospects and educating them about our firm, investment approach and portfolios.

Role:
- Understand our firm, investment approach and portfolios
- Identify and meet prospective clients appropriate for our investment strategies
- Develop credibility with clients and prospects
- Build long-term relationships by adding value to clients

Qualifications:
- Demonstrated success in client relations/business development roles
- Unquestionable integrity
- Strong communication skills, written and oral
- Understand and conversant in investment finance
- Comfort with collaborative, non-hierarchical culture
- Ability to work with teams across global locations
- Persistent and focused
- Entrepreneurial

Compensation:
- Salary and performance bonus
- Stimulating work environment

Send your resume to resumes@argainvest.com

ARGA Investment Management, LP, is an independent investment management firm focused on global equities. The firm invests in undervalued businesses using a disciplined investment approach based on fundamental research and present value. Headquartered in Stamford, CT, ARGA has offices in London, UK and Chennai, India. The global organization is aligned around values, client service, and results. For more information, visit www.argainvest.com.